**Iowa Retirement Investors' Club (RIC)** 

## Supplemental Retirement Savings Plan





Controlling your future now!

## Perspective



A large array of supplemental retirement

savings plans are available to investors today.

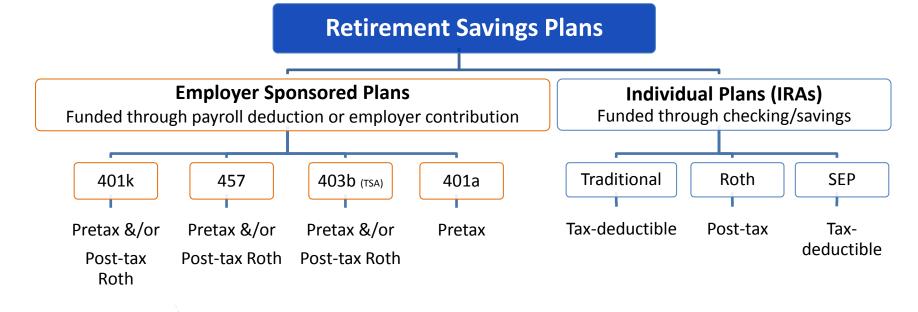
Each plan is designed to help the saver build an additional source of income at retirement.



## Perspective



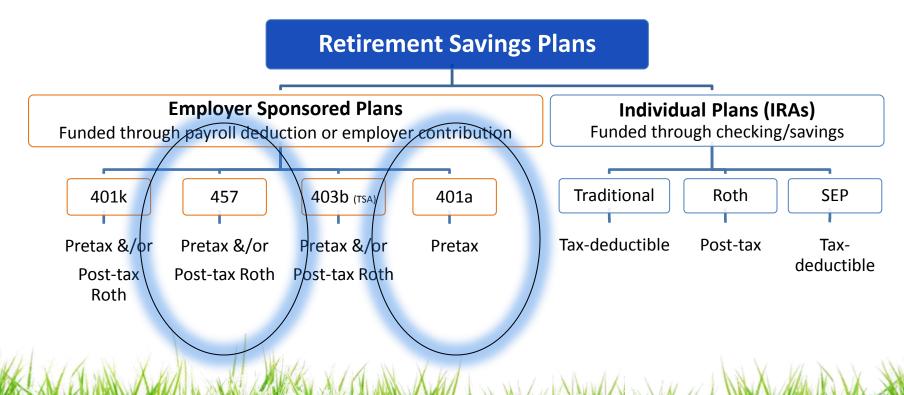
Although not exhaustive, the chart below illustrates various types of retirement savings plans, their funding source, and tax treatment.



## Perspective



Public sector employees may contribute to their employer's 457 plan. RIC provides the 401a plan as a side plan for eligible roll-ins.





Your employer takes your retirement readiness seriously. They selected the Iowa Retirement Investors' Club (RIC) to provide an attractive retirement savings option benefit.



RIC providers offer low-cost, competitive investments/services now AND throughout retirement!



Your contributions go to work in your investment mix with no sales loads, hidden fees, or surrender penalties.

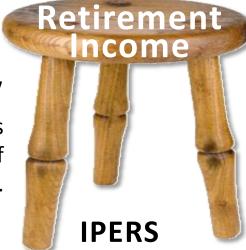


Your participation increases your chances of having sufficient retirement income when you get there. This part of your "nest egg" is critical for many reasons.

### Sources of income in retirement

**Social Security** 

Full social security benefits may account for 40% of income replacement.



**Personal Savings** 

Personal savings (RIC, IRAs, CDs, mutual funds, etc.) provides a safety net for income short-falls.

Full IPERS benefits account for 60% of income replacement.

No COLA!

### Think about this...

Supplemental retirement savings plans are



One part of your future you CAN control!

Future uncertainties we CAN'T control:

- Social Security income replacement
- Pension income replacement
- Healthcare costs
- Inflation
- Taxes
- Health
- Employment
- Death

We CAN control *how we prepare* to handle these things.

# RIC participants enjoy control over

- Contributions/Roll-ins
- Investment mix
- Changes/Distributions
- Enrollment



## **Contributions**



Contributions (in the amount you choose) are automatically deducted from your paycheck and deposited into your selection of RIC investments in a 457 plan.

### Deduction frequency:

- All paychecks (26)
- Option for final pay adjustment

Deductions may be changed or stopped at anytime.

## Contributions (limits)



The total of all contributions (pretax and/or post-tax) made to the 457 account in a tax year must not exceed the IRS annual maximum limits.

IRS Annual Maximum	n Contribution Limits	2016
Regular 100% of compensation up to:		\$18,000
Age 50+	The regular limit + \$6,000:	\$24,000

Tax advantages differ depending on the taxation of deductions.



You have the choice to have your payroll deductions taken on a pretax and/or post-tax Roth basis.

Tax advantages differ depending on the taxation of deductions.



	Pretax	Post-tax Roth
Tax treatment of deductions	No withholding	Regular income tax withholding
Tax benefit in year saved	Immediate-lower taxable income	None
Tax treatment of earnings	Tax-deferred until withdrawn as cash	Tax-free for qualified distributions
Consideration	Possibility of lower tax rate in retirement	Possibility of higher tax rate in retirement

## Which option is right for me?

A number of factors may influence what is right for you:

- Age/years to retirement
- Current tax rate/need for tax relief
- Projected tax rate at retirement
- Possibility of fewer tax deductions in retirement
- Projected earnings

Schedule a meeting with your financial advisor or tax professional if you have questions.

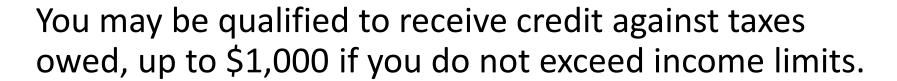
### Roth 457 vs. Roth IRA

Type of Roth	Funding Source	Income Limits	Contribution Limits	RMD-70 ½
457	Payroll only	None	\$18,000 \$24,000 \$36,000	Yes
IRA	Checking, savings, etc.	Yes	\$5,500 \$6,500	No

### **Savers Tax Credit**

You may be saying "I can't afford to save!".

Consider the *Savers Tax Credit*designed to help lower income
earners save for their own retirement.



Find out more on the RIC website.



### **Roll-ins**

Outside retirement plan assets may be rolled into and out of RIC at any time. This is a non-taxable transfer.



Consider RIC benefits of penalty-free competitive fixed rate accounts, no-load/low-cost mutual funds, expert advisors, etc.

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### Please note:

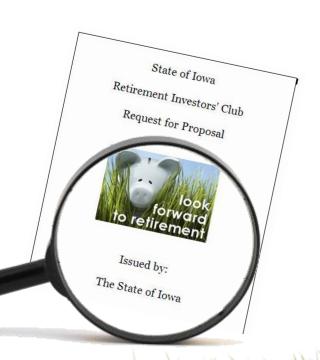
- Provider representatives are your best source of information about the investments being offered.
- RIC does not give investment advice.
- Examples used in this presentation are for illustrative purposes only.
- All investments involve some degree of risk; ask your advisor what risk is associated with the investments in your portfolio.

### **Selection process**

A public competitive bid\* determines which providers will offer investment products and services.

### Required minimum standards:

- Diversified, competitive funds
- Restriction and penalty-free investments
- Flexible distribution options
- 24/7 internet/phone account access
- Investment planning tools
- And more at low cost





Investment options must meet investment policy standards and annual review requirements. Each offers 2 basic types of investments.

#### **Fixed Rate**



- Declared rate-fixed period
- Guaranteed by provider
- Always liquid
- No market risk
- No restrictions/maturities
- No fees

#### **Variable Rate**

- "Mutual Funds"
- No guarantees
- Always liquid
- Degrees of market risk
- No restrictions/maturities
- Fund management fees

Total fee range (as of 3/2016)= .04% - 1.10%



- Fixed Rate
- Income
- Balanced
- Target Date

Fund Categories		MassMutual (800-528-9009	)
Safety	Fixed Rate Money Market	MassMutual GIA	
ncome	Core Bond	JPMorgan Core Plus Bd (R6) JCBUX Vanguard Total Bd Mkt Index (Adm) VBTLX	
0	Inflation Protect	PIMCO Real Return (Inst'l)	PRRIX
=	High Yield	Eaton Vance Income Fd of Boston (R6)	EIBRX
	Foreign		
	Trad'l Balanced	Amer Fds Amer Balanced (R6)	RLBGX
	Target Date	BlackRock LifePath Index Retire (K) BlackRock LifePath Index 2020 (K)	LIRKX
pa		BlackRock LifePathIndex 2025 (K) BlackRock LifePathIndex 2030 (K)	LINKX
Balanced		BlackRock LifePath Index 2035 (K) BlackRock LifePath Index 2040 (K)	LUKX
		BlackRock LifePath Index 2045 (K) BlackRock LifePath Index 2050 (K) BlackRock LifePath Index 2055 (K)	LIPKX LIVKX



- U.S. Stock
- International
- Sector
- SDBA

	Large Value	MFS Val (R5)	MEIKX
	Large Blend	Hartford Capital Appreciation (R6)	тнух
		MM Select Harris Focused Val (Inst'l)	MFVZX
		Vanguard 500 Index (Adm)	VFIAX
ਰ		Vanguard FTSE Social Index (Inv)	VFTSX
Domestic Equity	Large Growth	MassMut Select Blue Chip Gro (Inst'l)	MBCZX
est	Mid Value	MFS Mid Cap Val (R5)	MVCKX
E	Mid Cap Index	Vanguard Mid Cap Index (Adm)	VIMAX
۵	Mid Growth	JPMorgan Mid Cap Gro (R6)	JMGMX
	Small Value	Amer Century Sm Cap Val (R6)	ASVDX
	Small Cap Index	Vanguard Sm Cap Index (Adm)	VSMAX
	Small Growth	MassMut Select Sm Cap Gro Eq (Inst'l)	MSGZX
Foreign Stock		MFS® Int'l Value (R5)	MINJX
nternationa		Vanguard Total Int'l Stock Index (Adm)	VTIAX
e.	Emerging Mkts	Oppenheimer Developing Mkts (Inst'l)	ODVIX
Ī	World Stock		
Sector	Real Estate	Vanguard REIT Index (Adm)	VGSLX
Total	Total range of fees* 0.25% - 1.10%		
Self-Directed Brkg Account Schwab PCRA (fees vary)			

### How do I invest?

Your investment mix and potential for earnings largely depends on your:

- Risk tolerance
- Retirement goals
- Timeframe for investment

## **Everyone is different!**







"I don't need an advisor; I pick my own investments."



"I want help from a local agent at no additional cost."



"I want to buy individual stocks and bonds."



"I want guaranteed rates, no market growth risk, fees, or restrictions."



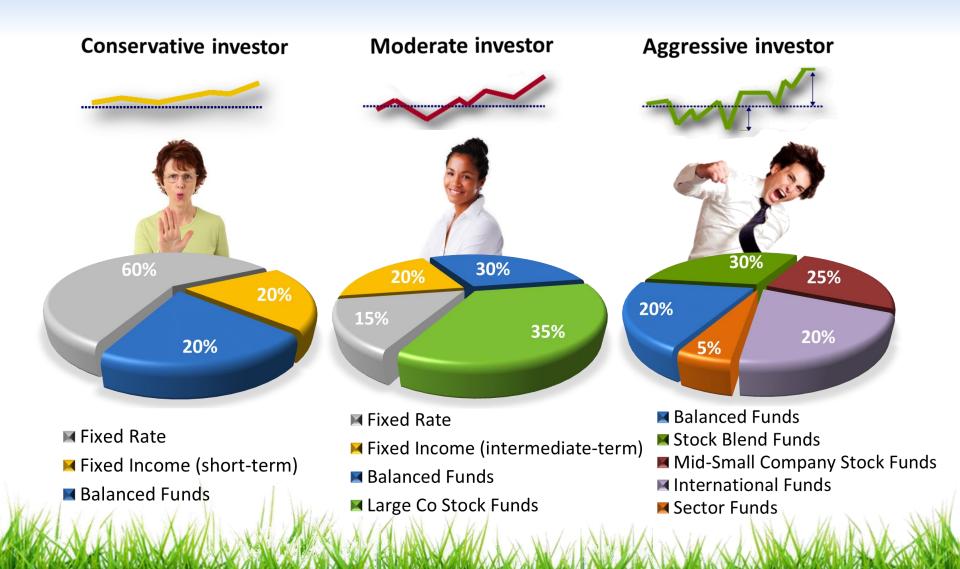
"I want aggressive funds at low cost."



"I want Vanguard and access to no-load funds."

Depending on the type of investor you are, your portfolio may look something like this...

## **Investments** (investor styles)



Ask questions. Provider representatives have investment knowledge that will help you make informed decisions at no extra cost!



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## Changes

## RIC 457/401a plans are very flexible!

- Payroll deduction amount
- Investment mix
- Direction of future contributions
- Address/name/beneficiary
- Investment advisor
- Distribution options at retirement



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## RIC 457/401a plans are very flexible!

- Payroll deduction amount
- Investment mix
- Direction of future contributions
- Address/name/beneficiary
- Investment advisor
- Distributions options at retirement



# Changes (payroll deductions)

Payroll deduction change requests are made by completing the *RIC Account Form* and submitting it to your payroll office.

The form is available on your plan's custom RIC webpage.

	lowa Retirement Investors' Club (RIC) 457/401a Plans Look forward to retirement!		C)	Clear Lake Sanitary District RIC Account Form				
	Name				:	Social Secu	rity#	
Personal Information							StateZip	
	Birth Date	Telephone (da	ytime)		Telepho	one (home	)	
		leduction amount to se contributions in a tax year ution limits.				the	fective date. Deduction chang e month after your request is rec ect a future date or specify a sing	eived. You may
		Pretax		Roth (post-tax)		Fu	ture effective date (if desired)	
457 Payroll Deduction	MassMutual	\$/ch	ieck	\$	/check		Begin as of	(check date
							1 check only	(check date
			• •		<b>^2</b>	++	F ald kk	(check date
Signature	X	Code section 457b.					Date	
Form	New Accounts:		Provider account forms: Forward to the provider RIC Account form: Forward to your payroll office					
Submission	Changes to Existin	ng Accounts:	Forward	d this form to your	payroll office (s	hown below	w)	
		isting accounts or online p. r this employee and verify				nts with th	e provider shown below.	
Print Agent Name		Agent Signature			Agont Phone Number		Provider Name	Date
Payroll Office	Date Received:		Payche	ck Effective Date:			Name:	
RIC Use Only	Date Pended:		Entere	d:			Checked:	
		https://das.iowa.gov/RIC he Iowa RIC 457/401a plan		e RIC At-A-Glance	under <i>Providers</i>	& Investn	nents), IRS maximum contributio	n limits, and othe
OFN 552-0317-C	LSD	O. Box 282, Clear La	ike, lowa		) 357-2019			DAS

# Changes

## RIC 457/401a plans are very flexible!

- Payroll deduction amount
- Investment mix
- Direction of future contributions
- Address/name/beneficiary
- Investment advisor
- Distribution options at retirement

Contact your provider



# Changes (investor styles)



Risk tolerance and savings goals will likely change over time-your portfolio should too. Ask an advisor to help.

# Changes (investment mix)

Your provider has no fund transfer fees or restrictions\*

Sell original mix and reinvest in new mix

Original mix:		New mix:	
Fixed rate account	20%	Fixed rate account	50%
S&P 500 fund	50%	Balanced fund	50%
Small co fund	20%		
International fund	10%		

# Changes (investment mix)

Your provider has no fund transfer fees or restrictions\*

### Leave assets invested but redirect future contributions

your paycheck
------------------

Original mix:		New mix:	
Fixed rate account	20%	Fixed rate account	50%
S&P 500 fund	50%	Balanced fund	50%
Small co fund	20%		
International fund	10%		

Changes may be made online, by phone, or with help from an advisor.

<sup>\*</sup> Short-term trading restrictions may apply

## Changes

## RIC 457/401a plans are very flexible!

- Payroll deduction amount
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- Distribution options at retirement

Contact your provider



#### Sources of income in retirement



#### **Distribution eligibility**

In order to take a distribution, a "distributable event" must occur.



- Approved unforeseeable emergency
- Eligible cash out (small accounts)
- Death
- Separation from employment

There are no vesting requirements, no product surrender fees, no annual contract fees, or restrictions.

#### **Unforeseeable Emergency Withdrawal**

If you experience a financial hardship, you may qualify

to receive an in-service distribution.

- Strict federal guidelines
- 457 assets only
- Not available for bankruptcy or divorce
- May be available for:
  - Funeral expenses (legal dependent)
  - Foreclosure of or eviction from residence
  - Loss of spouse's wages
  - Uninsured medical expenses & related lost wages

#### **Distribution eligibility**

A "distributable event" must occur.



- Approved unforeseeable emergency
- Eligible cash out (small accounts)
- Death
- Separation from employment

#### At separation from employment

You choose how much and when you want to take your money.

Cruise

Slow

**Fast** 

Options include:

- Leave assets invested\*
- Take taxable distributions
   Lump sums (total or partial)
   Flexible periodic payments
   Lifetime payments
- Purchase IPERS credits (pretax 457 & 401a assets)
- Roll to an IRA or employer plan
- Any combination

<sup>\*</sup> IRS Required Minimum Distributions (RMD) must begin by the later of age 70½ or retirement (IRS 50% penalty on amount not taken on time).

#### **Distributions** (taxes)

**Taxable distributions** are taxed as ordinary income and reported on IRS 1099R.



An automatic 20% federal and 5% state income tax is withheld (limited exceptions).

Tax treatment of distributions differs depending on the taxation of contributions.



#### Distributions (taxes)





Pretax 457 contributions and earnings are taxable.

Post-tax 457 Roth contributions and earnings are tax-free if distribution is qualified.

(No age penalty)

#### **Qualified Roth Distribution:**

- A distributable event has occurred (leave employment, turn age 70½, qualify for cash out);
- Roth account open for 5+ years; and
- You are age 59 ½+ or disabled

Non-qualified Roth distributions are subject to taxation on the earnings portion of the distributed amount.

#### Distributions (taxes)





Pretax 457 contributions and earnings are taxable.

Post-tax 457 Roth contributions and earnings are tax-free if distribution is qualified.

Pretax rollover assets are taxable. IRS 10% penalty may apply prior to age 59 ½.

(No age penalty)

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#### **Enrollment**



# Take charge of your future TIME IS MONEY

### **Enrollment - Time is money**

Beth age 21 begins to contribute \$3,000/yr



Beth age 36 stops saving (total contributions \$45,000 over 15 years)

average 8% earnings rate

Beth's savings at age 65

\$885,241



\$367,038 Stuart's retirement savings at age 65



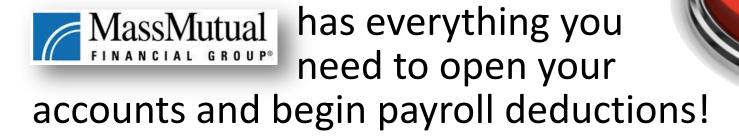
Stuart age 36 begins to contribute **53**000/



Stuart age 65 stops saving (total of \$87,000 over 29 years)

#### **Enrollment**

Enrollment is year-round.



#### Options for enrollment:

- Meet with an investment advisor (no cost)
- Request a kit by mail

### Resources

#### **Custom webpage**

Access plan details, payroll change form, and provider info at <a href="https://das.iowa.gov/RIC/PSE/plan\_details">https://das.iowa.gov/RIC/PSE/plan\_details</a>.

## Clear Lake Sanitary District (CLSD)



5631 325th Street PO Box 282 CLear Lake, IA 5014 641-357-2019 / (Fax) 641-357-7612



Plan details specific to the Clear Lake Sanitary District (CLSD) 457/401a plans are shown below. Access additional program information from

Enrollment is year round! Take advantage of this great employee benefit today by contacting MassMutual at 800-528-9009 or one of their

financial professionals in your area (agent listing by city) at no extra cost .

#### Eligibility

All employees are eligible to participate.

457 Limits: Min = \$25/mo, max = IRS annual limits Employee contributions: Pretax and

post-tax Roth

MassMutual offers investment options and services. View fund performance, provider website, and fixed rates. A list of fund options by investment category is available in the RIC At-A-Glance.

#### Payroll changes

You may request a change to your existing payroll deduction amount at any time by completing your plan's RIC Account Form and forwarding it to your payroll office.

#### Resources

- Review the RIC website at https://das.iowa.gov/RIC/PSE
- Access your account information online
- Call your provider if you have any questions about reviewing your statements
- Contact us if you need help
   515-242-6846 / robbie.stoecker@iowa.gov